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## PROPOSED ANALYSIS OF PRIVATED PRIORITIES ON PROCUREMENT OF GOODS AT PT KRAKATAU DAYA LISTRIK THROUGH FUZZY AHP METHOD

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### ABSTRACT

Supplier performance appraisal systems can be an important element for companies. The current evaluation system can not to be used to select a potential supplier in a procurement system because it only provide uninvited supplier data but not provide vendor rating results in recommendations to participate in the bidding procurement. This research sets and gets 5 priority level criteria and 20 sub criteria in evaluation PT Krakatau Daya Listrik supplier performance. The Criteria, Sub Criteria and Alternative Supplier Priority analysis with fuzzy AHP method is known that Supplier A has the best achievement with the value of 1.008 compared to Supplier B with value of 0.602 and C pair with value of 0.660. it is recommended to select a pair because it has a good performance in the Daftar Rekanan Terundang (DRT). Evaluation of supplier performance the procurement of material in PT Krakatau Daya Listrik work effectively and efficiently.

### INTRODUCTION

Supplier is one of necessary business partners in ensuring the availability of supply goods required by the company. There is no a prosperous and healthy company without having good suppliers who are excellent in delivering the best quality of goods in time. Hence, a company should assess supplier performance carefully and sustainably.

PT Krakatau Daya Listrik as one of PT Krakatau Steel subsidiaries put the effort in enhancing electrical production capacity, reduce production costs and intensifying equipment reliability. In order establishing that conducive operation, PT Krakatau Daya Listrik requires vendor who supply goods and services in time. PT Krakatau Daya Listrik has some criteria in selecting and finding vendors with excellent quality. They are punctuation in delivery, quality consistency, comprehensiveness of legal documents and others. In 1960, Dickson had made 23 criteria list which become reference for decades as a standard for evaluating suppliers.

Improvement in power plant supplier evaluation system in tight competition between industry insecutants in Cilegon become an important element for a company to work more efficient in raw material procurement and spare part and also selecting their strategic suppliers.

Some researchers have determined several criteria for supplier assessment such as quality, delivery, pricing, communication systems, service, flexibility, geographic location, etc. the main subject in this study is how to determine criteria and sub criteria in assessing the performance of suppliers on the procurement of goods in PT Krakatau Daya Listrik.

### MATERIALS AND METHODS

Supplier performance evaluation become a difficult decision because various criteria shall be considered in the decision-making process. The analysis in selecting and measuring the supplier performance has been the focus of attention many scientists and procurement practitioners since the 1960s. Dickson (1960), for the first time conducting extensive studies in identifying, defining and analyzing the criteria are used in selecting a firm as a partner. There are more 23 criteria are determined in his study which each respondents should give assignment the importance to each criteria.

Additionally, Weber at al. (1991) presents the classification of all articles published since 1966 based on the criteria's attention. Build upon 74 papers, there are price criteria, delivery process, quality of goods, production capacity and geographical location which have become the most commonly referred to in the literature.



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*Table 1 Criteria Used In Previous Research*

Performace Criteria Used	Previous Researcher							
	Asamoah et al 2012	Pitchipoo et al (2013)	Roman et al (2014)	Kumar et al (2011)	Sarot et el (2011)	Prabjot et al (2014)	De felice et el (2015)	Garoma et al ( 2014)
Quality	x	X	X	X	x	X		X
Cost	x	X			x	X	X	
Price			X	X			X	X
Reliability	x							
Regulatory compliance	x							
Risk	x							
Financial Position	x		X					X
Financial Reputation		X						
Profil of Supplier	x							
Financial Status							X	
Delivery		X	X		x			X
Warranty		X						
Capacity		X						
Term of payment			X					
The Desire to Hold Stock			X					
Technology								
Service			X	X	x	X		
Reputation						X	X	X
After Purchase								X
Supplier Performance							X	

*Table 1 Criteria Used In Previous Research*

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Supplier Quality System							X	
Geographic Location							X	
Technical Capability							X	
Late Time				X				
Cycle Time						X		
Prospect Supplier Development			X					
Transportation			X					
Audit Supplier			X					
Production Capability			X					



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RESULTS AND DISCUSSION

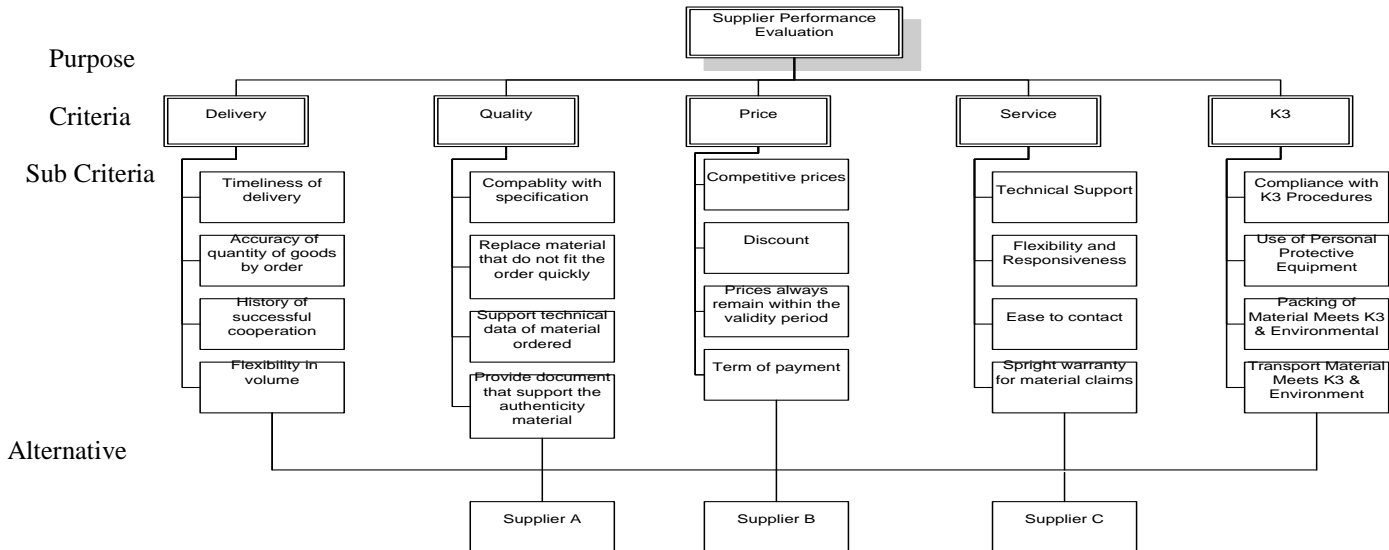


Figure 1 Hierarchical Decision Structure

In this study, define Criteria and Criteria Sub. Criteria and Sub Criteria Determination are obtained through literature review and benchmarking. Benchmarking type with functional method. Because PT Indonesia Power has the same process of power generation industry. The next step in the interview is to set up Criteria and Sub Criteria according to the needs of PT Krakatau Power based on the Court. Here are the selected Criteria and Sub Criteria :

Table 2 Selected Criteria and Sub Criteria

Criteria	Sub Criteria
Delivery	Timeliness of delivery
	Accuracy of quantity of goods by order
	History of successful cooperation
	Flexibility in volume
Quality	Compatibility with specifications
	Replace material that do not fit the order quickly
	Support technical data of material ordered
	Provide document that support the authenticity material
Price	Affordable price
	Discount
	Prices always remain within the validity period
	Term of payment
Service	Technical support
	Flexibility and responsiveness
	Ease to contacts
	Spright warranty for material claims
K3	Compliance with K3 Procedures
	Use of Personal Protective Equipment
	Packing of Material Meets K3 & Environmental Standards
	Transport Material Meets K3 & Environment standards



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Table 2 has shown that there are 5 selected Criteria and 20 Sub Criteria from PT Krakatau Daya Listrik Superintendent Procurement as Judgement Expert. The assessment Judgement Expert to Criteria & Sub Criteria is important in assessing supplier performance that later on would be arranged in Hierarchy Structure. This Hierarchy Structure would be used to evaluate supplier performance & questionnaire arrangement. In these questionnaires, the weight of the priorities for each criteria, sub criteria and alternative supplier will be assessed. The questionnaires would show which supplier who has the highest value as final result.

### Criteria for Consistency Testing with Fuzzy AHP Methods

After obtaining the value  $\lambda_{maksimum}$  of each matrix, each matrix is tested for its consistency. The respondents have set the values for pairs A, B and C before alternative calculations starts from filling out the matrix from each respondent. One respondent for one matrix table.

**Table 3 Respondent Criteria Matrix 1**

Criteria	Delivery	Quality	Price	Service	K3
Delivery	1.00	1.00	3.00	3.00	1.00
Quality	1.00	1.00	3.00	3.00	3.00
Price	0.33	0.33	1.00	1.00	1.00
Service	0.33	0.33	0.33	1.00	1.00
K3	1.00	0.33	1.00	1.00	1.00

The table shown above are using the Saaty Scale table. After data from each respondent matrix has been filled, the next step is to select respondent matrix 1 to normalize respondents assessment value.

**Table 4 Respondent Normalization**

Criteria	Delivery	Quality	Price	Service	HSE	Number	Priority Vector
Delivery	0.27	0.33	0.36	0.27	0.14	1.38	0.28
Quality	0.27	0.33	0.36	0.27	0.43	1.67	0.34
Price	0.09	0.11	0.12	0.27	0.14	0.74	0.11
Service	0.09	0.11	0.04	0.09	0.14	0.48	0.11
HSE	0.27	0.11	0.12	0.09	0.14	0.74	0.15

After normalizing the respondent assessment value, we get the priority vector values for suppliers A, B and C. Further steps, the consistency value (multiplication matrix) is shown as the table below:

**Table 5 Consistency Value (Multiplicative Matrix)**

Criteria	Delivery	Quality	Price	Service	HSE	Number	Priority Vector	Decision times	Time / Vector results
Delivery	0.27	0.33	0.36	0.27	0.14	1.38	0.28	1,45	5,13
Quality	0.27	0.33	0.36	0.27	0.43	1.67	0.34	1,75	5,15
Price	0.09	0.11	0.12	0.27	0.14	0.74	0.11	0,58	5,15
Service	0.09	0.11	0.04	0.09	0.14	0.48	0.11	0,58	5,15
HSE	0.27	0.11	0.12	0.09	0.14	0.74	0.15	0,77	5,16

The value  $\lambda_{maksimum}$  is obtained by dividing the result value (a) with the priority Vector. The results are summed up and divided by many criteria (n)

$$\lambda_{maksimum} = \frac{5,13 + 5,15 + 5,15 + 5,15 + 5,16}{5} = 5,15$$



Furthermore, the value of the consistency index is calculated (CI)

$$CI = \frac{\lambda_{max} - n}{n - 1} = \frac{5,15 - 5}{5 - 1} = 0,038$$

Based on the table, for n = 5 , so RI = 1,120

$$CR = \frac{CI}{RI} = \frac{0,038}{1,120} = 0,034$$

For a matrix A is obtained CR <0.1000.This means that the assessmentvalue is obtained from consistent respondent. In the matrix of respondents 2, 3 and 4, the consistency value was tested with the same steps and processes. The results are listed in the table below:

**Table 6 Respondent Matrix Test Result**

Matriks	$\lambda_{max}$	CI	CR	Consistent
Respondents 2	5,44	0,109	1,120	Consistent
Respondents 3	5,18	0,045	1,120	Consistent
Respondents 4	5,24	0,060	1,120	Consistent

The consistency test results show a questionnaire consistently fulfilled by the respondents. This means that the questionnaire can go to the next step with criteria weightingby using AHP fuzzy method. Next step, the AHP scale matrix is converted to triangular fuzzy number (TFN).

In this method, the respondents' value results are converted into triangular fuzzy numbers in the form (l.m.u). The results of comparative data that are paired with AHP fuzzy method can be seen in the following table:

**Table 7 Inter-Criteria Interval Assessed by 4 Respondents With Fuzzy AHP Method**

		Delivery			Quality			Price			Service			K3		
		l	m	u	l	m	u	l	m	u	l	m	u	l	m	u
Delivery	Respondent 1	1	1	1	1	1	1	2	3	4	2	3	4	1	1	1
	Respondent 2	1	1	1	1/9	1/9	1/8	1/8	1/7	1/6	1	1	1	1/6	1/5	1/4
	Respondent 3	1	1	1	1/9	1/8	1/7	1/9	1/9	1/8	7	8	9	1/9	1/8	1/7
	Repondent 4	1	1	1	1/6	1/5	1/4	1/6	1/5	1/4	2	3	4	1/6	1/5	1/4
Quality	Respondent 1	1	1	1	1	1	1	2	3	4	2	3	4	2	3	4
	Respondent 2	8	9	9	1	1	1	6	7	8	6	7	8	6	7	8
	Respondent 3	7	8	9	1	1	1	1/9	1/9	1/8	7	8	9	1/9	1/9	1/8
	Respondent 4	4	5	6	1	1	1	1	1	1	4	5	6	1	1	1
Price	Respondent 1	1/4	1/3	1/2	1/4	1/3	1/2	1	1	1	2	3	4	1	1	1
	Respondent 2	4	5	6	1/8	1/7	1/6	1	1	1	1/6	1/5	1/4	1/6	1/5	1/4
	Respondent 3	8	9	9	8	9	9	1	1	1	8	9	9	1/9	1/8	1/7
	Respondent 4	4	5	6	1	1	1	1	1	1	2	3	4	1	1	1
Service	Respondent 1	1/4	1/3	1/2	1/4	1/3	1/2	1/4	1/3	1/2	1	1	1	1	1	1
	Respondent 2	4	5	6	1/8	1/7	1/6	4	5	6	1	1	1	4	5	6
	Respondent 3	1/9	1/8	1/7	1/8	1/7	1/6	1/9	1/8	1/7	1	1	1	1/9	1/8	1/7
	Respondent 4	1/2/	1/3	1/4	1/4	1/5	1/6	1/2	1/3	1/4	1	1	1	1/7/	1/8	1/9
K3	Respondent 1	1	1	1	1/4	1/3	1/2	1	1	1	1	1	1	1	1	1
	Respondent 2	4	5	6	1	1	1	6	7	8	4	5	6	1	1	1
	Respondent 3	7	8	9	7	8	9	7	8	9	7	8	9	1	1	1
	Respondent 4	4	5	6	1	1	1	1	1	1	7	8	9	1	1	1

Then the average value of 4 respondents was obtained so that the pairing matrix for the main criteria



Table 8 Average Fuzzy Number

	Delivery			Quality			Price			Service			K3		
	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>
Delivery	1	1	1	0,59	0,61	0,65	0,67	0,97	1,31	1,29	1,80	2,31	0,79	0,80	0,81
Quality	2,25	2,75	3,25	1	1	1	1,79	2,30	2,81	2,06	2,83	3,63	1,25	1,50	1,75

Table 8 Average Fuzzy Number

	Delivery			Quality			Price			Service			K3		
	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>
Price	2,06	2,83	3,63	1,35	1,63	1,94	1	1	1	1,25	1,50	1,75	1,00	1,00	1,00
Service	0,88	1,17	1,50	0,67	0,97	1,30	0,81	1,08	1,38	1	1	1	0,78	0,78	0,79
K3	1,75	2	2,25	0,81	0,83	0,88	1	1	1	2,50	2,75	3	1	1	1

The table above already uses a blur scale that consists of l.m.u (lower value, middle / middle, top / bottom value

**Main Weight Loss Criteria with Fuzzy AHP Methods**

After the respondent's assessment data is converted to fuzzy triangular numbers, the next step is to use synthetic level analysis by determining the value of blur synthesis to obtain the weight vectors of each hierarchical element. The last stage is to normalize the weight gained instead of the blur number. This weight will be the basis for evaluating the performance of existing supplier

Weight rating is:

- a. Calculation of the value of synthetic fuzzy area (Si). The first one will be calculated  $\sum_{j=1}^m M_{gi}^j$ , which is by adding each fuzzy number of matrix A  
Then calculate the value  $\sum_{i=1}^n \sum_{j=1}^m M_{gi}^j$ , by summing the sum of each blur number on the row row So the value obtained  $[\sum_{i=1}^n \sum_{j=1}^m M_{gi}^j]^{-1}$

Table 9 Components of Fuzzy Components Calculation of Equations for Matrix Comparisons Comparing Major Criteria

	$\sum_{j=1}^m M_{gi}^j$			$\left[ \sum_{i=1}^n \sum_{j=1}^m M_{gi}^j \right]$			$\left[ \sum_{i=1}^n \sum_{j=1}^m M_{gi}^j \right]^{-1}$		
	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>	<i>l</i>	<i>m</i>	<i>u</i>
Delivery	4,34	5,18	6,08	30,55	36,10	41,93	0,023	0,027	0,032
Quality	8,35	10,38	12,44						
Price	6,67	7,95	9,31						
Service	4,13	4,99	5,98						
K3	7,06	7,58	8,13						

Table 10 Fuzzy Synthetic Wide Value Calculating Results for Main Criteria

$$S_i = \sum_{j=1}^m M_{gi}^j \times \left[ \sum_{i=1}^n \sum_{j=1}^m M_{gi}^j \right]^{-1}$$

	<i>l</i>	<i>m</i>	<i>u</i>
1	0,103	0,143	0,199
2	0,199	0,287	0,407
3	0,158	0,220	0,304
4	0,098	0,138	0,195
5	0,168	0,210	0,266



- b. From the fuzzy synthetic values calculated in the previous step, the comparison of probability levels is obtained. After that, determine the probability level between 2 extents of synthetic fuzzy. In the appendix can be seen a more complete calculation.
- c. Comparison of Synthetic and Minimum Blanket Value.

**Table 11 Comparison of Synthetic and Minimum Blanket Value**

	$S_1 \geq$	$S_2 \geq$	$S_3 \geq$	$S_4 \geq$	$S_5 \geq$
$S_1$		1,0	1,0	0,94	1,0
$S_2$	0,0004		0,61	0,24	1,0
$S_3$	0,34	1,0		0,31	0,46
$S_4$	1,0	1,0	1,0		1,0
$S_5$	0,31	1,21	1,08	0,27	
Min	0,0004	1,0	0,61	0,27	0,46

After the synthetic values are blurred, then the minimum value is taken. Minimum value to get a heavy vector

- d. Then we calculate the weight vectors and normalize the weight vectors so we can know the weight of the main criteria as shown in the following table

**Table 12 Vector weight**

	$d'(A1)$	$d'(A2)$	$d'(A3)$	$d'(A4)$	$d'(A5)$
$W'$	0,0004	1,00	0,61	0,27	0,46

**Table 13 Normal vector normalization**

	A1	A2	A3	A4	A5
Priority weight (W)	0,0001	0,427	0,260	0,115	0,196

Based on the data processing result above, the main weight weight is considered for the following criteria:

- 1. Delivery criteria weighs 0.001
- 2. quality criteria weigh 0.427
- 3. Price criteria weighs 0.260
- 4. Service criteria weighs 0.115
- 5. K3 criteria weighs 0.196

Weighing the criteria using the AHP fuzzy is known to highest quality criterion 0,427. Therefore, suppliers are required to deliver material quality good. The price criteria rank second with value 0,260. This means that respondents want to get the best price in procurement at the company. Criteria K3 kept the third rank with a value of 0,196. This is in line with respondent knowledge of company policy in applying SMK3. the delivery criteria is ranked fourth with a value of 0,115. Suppliers are required to deliver material within the delivery time limit.

It is interesting to see the service criteria. The value of 0,001 has a smaller value than other criteria. This suggests that respondents rated the criterion as not top priority. However, of course, it is required that suppliers can carry out goods supply activities with good value on other criteria.





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**Table 14 Results of Priority Weight Calculation for Criteria, Sub Criteria and Alternative Supplier with AHP Fuzzy Method**

No	Criteria	Weight Criteria	Sub Criteria	Weight Criteria	Sub	Vendor	Priority Weight
1	Delivery	0,117	Timeliness of delivery	0,341		Vendor A	0,500
						Vendor B	0
						Vendor C	0,500
			Accuracy of quantity of goods by order	0,290		Vendor A	0,561
						Vendor B	0,179
						Vendor C	0,258
			History of successful cooperation	0,027		Vendor A	0,502
						Vendor B	0,366
						Vendor C	0,130
			Flexibility in volume	0,341		Vendor A	0,609
						Vendor B	0
						Vendor C	0,390
2	Quality	0,337	Compatibility with specifications	0,467		Vendor A	0,537
						Vendor B	0
						Vendor C	0,462

**Table 14 Results of Priority Weight Calculation for Criteria, Sub Criteria and Alternative Supplier with AHP Fuzzy Method**

No	Criteria	Weight Criteria	Sub Criteria	Weight Criteria	Sub	Vendor	Priority Weight			
3	Price	0,230	Can replace items not ordered quickly	0,341		Vendor A	0,221			
						Vendor B	0,317			
						Vendor C	0,460			
			Can enter technical data of ordered items	0,130		Vendor A	0,328			
						Vendor B	0,314			
						Vendor C	0,357			
			provide document that support the authenticity material	0,060		Vendor A	0,347			
						Vendor B	0,305			
						Vendor C	0,347			
			3	Price	0,230	Affordable price	0,495		Vendor A	0,745
									Vendor B	0,001
									Vendor C	0,253
Discount	0,366					Vendor A	0,354			
						Vendor B	0,290			
						Vendor C	0,354			
Prices always remain within the validity period	0,054		Vendor A	0,084						
			Vendor B	0,415						
			Vendor C	0,499						
3	Price	0,230	Term of payment	0,084		Vendor A	0,359			
						Vendor B	0,460			
						Vendor C	0,179			
4	Service	0,101	Technical support	0,103		Vendor A	0,440			
						Vendor B	0,118			
						Vendor C	0,440			





**Table 14 Results of Priority Weight Calculation for Criteria, Sub Criteria and Alternative Supplier with AHP Fuzzy Method**

No	Criteria	Weight Criteria	Sub Criteria	Weight Criteria	Sub	Vendor	Priority Weight
			Flexibility and Responsiveness	0,172		Vendor A	0
						Vendor B	0,454
						Vendor C	0,545
			Ease to Contacts	0,149		Vendor A	0,139
						Vendor B	0,395
						Vendor C	0,465
			Spright Warranty For Item Claims	0,574		Vendor A	0,540
						Vendor B	0,459
						Vendor C	0
5	K3	0,173	Compliance with K3 Procedures	0,460		Vendor A	0,526
						Vendor B	0,100
						Vendor C	0,373
			Use of Personal Protective Equipment	0,364		Vendor A	0,492
						Vendor B	0,492
						Vendor C	0,014
			Packing of Material Meets K3 & Environmental Standards	0,170		Vendor A	0,291
						Vendor B	0,335
						Vendor C	0,373
			Transport Material Meets K3 & Environment standards	0,004		Vendor A	0,463
						Vendor B	0,453
						Vendor C	0,083

## CONCLUSION

evaluating supplier performance based on selected criteria as well as each of its priorities. After analyzing priority weighting criteria, sub criteria and supplier alternative then supplier A has the best performance with value 1,008 compared supplier B with value 0,602 and supplier C with value 0,660. it is recommended to select Supplier A for having a good performance in the Daftar Rekanan Terundang (DRT). Supplier C can be a second option. supplier B became last option. the performance evaluation of the supplier, make the process of procurement in PT Krakatau Daya Listrik is effective and efficient.

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